# A Puff of Smoke: Medical Marijuana Laws and Tobacco Use $^*$

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Using repeated cross-sectional data from three national datasets—the Behavioral Risk Factor Surveillance Survey, the Current Population Survey Tobacco Use Supplements, and the National Survey on Drug Use and Health—this study is the first to comprehensively examine the relationship between medical marijuana laws (MMLs) and adult tobacco consumption. Preliminary difference-in-difference estimates suggest that MMLs are associated with an increase in cigarette consumption at both the extensive and intensive margins for adult males. Our findings are robust to the inclusion of controls for state-level anti-marijuana sentiment, state-specific time trends, policy leads, and the use of a synthetic control for each treatment state. We find less consistent evidence that MMLs affect tobacco use among females.

## Keywords: medical marijuana laws; cigarette consumption; tobacco

#### I. Introduction

Cigarette consumption has been documented to be the number one cause of lung cancer and emphysema in the United States (CDC 2004). The annual public health costs of tobacco consumption have been estimated to be \$96 billion (CDC 2008) and the external costs of secondhand smoke exposure to be \$5 to \$11 billion (Max et al. 2012; Behan et al. 2005). While a substantial body of research in the health economics and public health literatures has examined the smoking effects of tobacco control policies such as cigarette taxes (Callison and Kaestner, 2014;Cebula, Foley, and Houmes 2014; Hansen, Rees, and Sabia 2014; Carpenter and Cook 2008), health information campaigns (Adams, Faseur, and Geuens, 2011; Liu and Tan, 2009), and smoking bans (Bruderl and Ludwig2011;Demperio2013;Sari 2013), increasing attention has also been paid to spillover effects of policies related to other substances—such as alcohol (Yoruk &Yoruk, 2011 and 2013; Crost and Guerrero 2012; Kelly and Rasul 2014; DiNardo and Lemieux 2001) and marijuana (Farrelly et al. 2011)—on tobacco consumption. Understanding cross-price effects of substance use policies on consumption of related substances is important to policymakers wishing to design optimal tax and regulatory policy (Pacula 1997).

The current study is the first to examine the effects of medical marijuana laws (MMLs) on tobacco consumption. As of August 2014, 22 states and the District of Columbia had adopted MMLs, which legalize the possession, use, and cultivation of marijuana for allowable medical purposes. Recent studies have documented that MMLs are associated with increased marijuana consumption among adults (Anderson and Rees 2011; Wen et al. 2014; Choi 2014). Moreover, there is evidence that MMLs affect

marijuana consumption not only in the "medical market," but also in the recreational market via supply side-induced reductions in the street price of high-grade marijuana (Anderson et al. 2013). Could MML-induced reductions in the price of marijuana affect the demand for cigarettes?

There are a number of reasons to expect that marijuana and tobacco may be substitutes. If each is consumed to achieve a similar objective, such as alleviating anxiety (Bambico, 2007) or enhancing the utility of food consumption (Riggs et al., 2012; Soria-Gomez et al., 2014), then MMLs may reduce alcohol consumption. In addition, if alcohol and marijuana are substitutes (Anderson et al. 2013; Sabia et al. 2014; CrostandGuerrero2012) while alcohol and tobacco are complements (Tauchmann et al. 2013), then MMLs may also reduce smoking. Finally, if MML-induced marijuana consumption for medical purposes leads to improvements in physical mobility (Sabia et al. 2014) or mental health (Anderson et al. 2013), these positive health effects could increase the gains to non-smoking.

On the other hand, MMLs could increase tobacco consumption if marijuana and tobacco are complements. This could be the case if both substances are consumed together as a "spliff" (Hammersley and Leon 2006) or if marijuana acts as a "gateway" for other risky health behaviors, including drinking (Wen et al. 2014; Pacula 2013; Yourk and Yourk 2013). Moreover, MML-induced improvements in health may cause individuals to indulge in compensatory unhealthy behaviors (Radtke et al. 2011).

We use repeated cross-sectional data from four data sources—the Behavioral Risk Factor Surveillance Survey (BRFSS), the Current Population Survey Tobacco Use Supplements (CPS-TUS), the National Survey on Drug Use and Health (NSDUH), and the State and National Youth Risk Behavior Surveys (YRBS)—to comprehensively examine the relationship between MMLs and tobacco consumption. Difference-indifference estimates suggest that the enforcement of MMLs is associated with an increase in cigarette consumption at both the extensive and intensive margins for adult males, particularly those ages 18-to-29. Our findings are robust to the inclusion of controls for state-level anti-marijuana sentiment, state-specific time trends, policy leads, and the use of a synthetic control for each treatment state. We find less consistent evidence that MMLs affect tobacco use among youths or females.

### **II. Background**

Consumption of tobacco cigarettes has been causally linked to respiratory health problems, heart disease, stroke, and a variety of cancers, including lung cancer, liver cancer and colorectal cancer (Surgeon General's Report 2014). Tobacco smokers are 25 to 26 times more likely to suffer from lung cancer—the country's most fatal cancer than their non-smoking counterparts (Thun et al. 1997a, b; Thun et al. 2013). Tobacco use has also been documented to increase chronic obstructive pulmonary disease (COPD), a rising cause of mortality in the United States. In addition, exposure to secondhand smoke has been linked to substantial increases in the probabilities of strokes and deaths from cardiovascular disease (CDC 2014).

Studies on the health effects of marijuana use produce less consistent evidence of adverse health effects relative to tobacco use. While there is evidence that heavy marijuana use is associated with diminished respiratory health (Joshi et al. 2014; Pletcher et al. 2012) and increased heart disease (Hodcroft et al. 2014; Jouanjus et al. 2014), the link between marijuana use and risk of lung cancer has not yet been definitively established (Gates 2014). Moreover, there is evidence that marijuana use may be effective in treating psychological ailments (Bambico, 2007), physical pain (Fiz et al., 2011), and side effects from cancer or HIV treatments (Hall et al., 2005; Doblin and Kleinman, 1991; Vinciguerra et al., 1988).

*Marijuana and Tobacco Consumption.* There is a wide body of literature in public health establishing that there is a positive association between tobacco consumption and marijuana use (see, for example, Ramo et al. 2013; 2012; Beenstock and Tahov 2002; Bentler et al. 2002; Agrawal et al. 2007; Leatherdale et al. 2007). For instance, young adults ages 18 to 25 are nearly 10 times more likely to have used marijuana if they have also consumed cigarettes (Lai et al. 2000). There is also evidence that those who use marijuana in young adulthood are more likely to initiate smoking cigarettes (Agrawal et al. 2008; Behrendt et al. 2009; Okoli et al. 2008; Timberlake et al. 2003) and less likely to quit smoking cigarettes (Richter et al. 2002) than their counterparts who have abstained from marijuana.

While the public health literature has tended to characterize this pattern of results as evidence that marijuana and tobacco are complements—which could be explained by the utility gains from combining the two substances as a spliff, or a gateway or "reverse gateway" effect (Ramo et al. 2013)—caution should be taken with such an interpretation of these correlational studies. Because substance use is endogenous, the observed associations could be driven, in part or in whole, by difficult-to-measure characteristics such as personal discount rates, personality or family background characteristics or by reverse causality. Establishing the complementarity or substitutability of tobacco and

marijuana requires estimation of cross-price effects generated from exogenous changes in prices.

A number of studies by health economists have relied on changes in cigarette taxes to identify cross-price effects. Using data from the National Household Survey on Drug Abuse, Farrelly et al. (2008; 2001) finds that increases in cigarette taxes are negatively related to (i) the probability of marijuana use for 12 to 20 year-old males and (ii) the quantity of marijuana consumed by current marijuana users. Using a similar empirical approach with data from Monitoring the Future, Chaloupka et al. (1999) find that cigarette tax hikes are negatively related to intensity of marijuana use among users. Taken together, these studies provide some support for the hypothesis that marijuana and cigarettes are complements.

There is at least some evidence that this relationship may extend to adults. Using data from the Australian National Drug Strategy Household Surveys, Cameron and Williams (2001) find that higher cigarette prices are positively related to marijuana use. However, one concern with using price variation is that it may, in part, capture demandside factors related to marijuana consumption.

Only one study of which we are aware has used marijuana-related policy changes to identify effects on tobacco use. Farrelly et al. (2008) find that while larger marijuana possession penalties are negatively related to marijuana use, they are unrelated to tobacco consumption. No study, however, has explored the effects of MMLs on tobacco consumption.

*MMLs and Substance Use*. There is fairly consistent evidence that MMLs are associated with increased marijuana consumption among adults (Anderson and Rees

2011; Wen et al. 2014), but not harder drugs (Wen et al. 2014; Choi 2014). Anderson and Rees (2011) and Wen et al. (2014) find that the enforcement of an MML is associated with a 16 to 19 percent increase in adult marijuana consumption. There is strong reason to suspect that not all of this increase in marijuana use is for medical purposes. A common provision of MMLs allows for "collective cultivation" of marijuana for multiple patients (Sabia et al. 2014) and there is evidence that this supply shock decreases the street price of marijuana. Anderson, Hansen and Rees (2012) collect data on street prices of high-grade marijuana prices collected from reports in *High Life* magazine and find that MMLs are associated with a 9.8 percent reduction in street marijuana prices. This suggests that MMLs have important spillover effects in the recreational market, though these effects do not appear to extend to those under age 18 (Anderson et al. 2014).<sup>1</sup>

While no study has, to our knowledge, examined the effect of MMLs on tobacco consumption, there are a number of studies that have examined the effects of MMLs on alcohol consumption (Pacula 2013; Anderson et al. 2014; Wen et al. 2014) and hard drugs (Wen et al. 2014; Choi 2014), each of which could affect the demand for tobacco:

"Empirical studies show that marijuana is closely related in consumption to at least two other goods, tobacco and alcohol...As argued by Pacula (1997)...such interrelations imply cross-commodity impacts of policy changes, so that changes in one drug market are likely to have spillover effects in related markets." (Clements, Lan, and Zhao 2010; p. 204)

A number of studies have found that alcohol and tobacco are complements (Tauchmann, Lenz, Requate, & Schmidt 2013) find that higher cigarette taxes are

<sup>&</sup>lt;sup>1</sup> Using data from the Youth Risk Behavior Survey (YRBS), Anderson et al. (2014) find no evidence that MMLs are associated with changes in marijuana use among high school students.

negatively related to binge drinking among young adults. Other studies find that increases in the minimum legal drinking age (Dee 1999; Yourk and Yourk 2013; Crost and Guerrero 2012; Kelly and Rasul, 2014;DiNardo and Lemieux, 2001) and beer taxes (Goodman 2009) are each negatively related to cigarette consumption. Therefore, understanding the relationship between MMLs and alcohol may be important in understanding spillover effects to the tobacco market.

There is some evidence that MMLs may induce adults to substitute away from alcohol, perhaps as individuals choose a relatively cheaper "high." Using data from the Behavioral Risk Factor Surveillance Survey, Anderson et al. (2013) and Sabia et al. (2014) find that MMLs are associated with a decline in binge drinking and number of drinks consumed.<sup>2</sup>

However, the evidence that MMLs reduce drinking is not uniform (see, for example, Wen et al. 2014; Pacula 2013). Wen et al. (2014) find evidence from the Nation Survey on Drug Use and Health (NSDUH) that MML changes in the mid and late 2000s were associated with increased alcohol consumption and Pacula (2013) finds that particular types of MMLs—those with dispensaries specifically written into state law are positively related to drinking.

In summary, if alcohol and marijuana are related goods, and alcohol and cigarettes are complements, then MMLs could affect tobacco use through this indirect alcohol-related channel.

<sup>&</sup>lt;sup>2</sup> Other studies have examined the effect of changes in minimum legal drinking ages and beer taxes on marijuana consumption for youths. Yoruk & Yoruk (2011), for example, found increasing the minimum legal drinking ages increase the probability of using marijuana for those who had used marijuana at least once in the previous interview by 5.6-7.3 percent.

*MMLs, Physical and Mental Health.* Finally, there is evidence that MMLs may improve physical health (Sabia et al. 2014) and psychological well-being (Anderson et al. 2014), each of which has been linked to tobacco consumption. The consequences of these health benefits on tobacco use are, a priori, unclear. Improved physical health— especially increased mobility from pain-alleviating effects of medical marijuana use (Sabia et al. 2014)—may increase the utility gains from smoking. Moreover, improved mental health may increase future-orientedness, leading to healthier health behaviors (Paluska 2000; Stephens 1988; Oddy et al., 2009). On the other hand, health improvements could lead to compensatory unhealthy behaviors, such as increased smoking (Radtke et al. 2011).

The current study is the first to comprehensively examine the effect of MMLs on adult and youth tobacco consumption. Moreover, given large gender-differences in spliff consumption patterns (Ramo et al. 2013), we explore whether there are gender differences in the tobacco effects of MMLs.

#### **III. Data and Methods**

Our approach will use data from three national datasets that survey adults: the Behavioral Risk Factor Surveillance System (BRFSS), the Current Population Survey Tobacco Use Supplement (CPS-TUS), and the National Survey on Drug Use and Health (NSDUH). We begin by following the approach of Wen et al. (2014) to estimate the effect of MMLs on marijuana use to establish that MMLs affect marijuana use. We then turn to our main analysis on tobacco consumption. The full sample period we examine is from 1990 to 2012. *Empirical Approach*. Following Anderson et al. (2013), we begin with a difference-indifference approach of the following form:

$$T_{ist} = \beta_0 + \beta_1 MML_{st} + X_{st}\beta_2 + Z_{ist}\beta_3 + \nu_s + \omega_t + \nu_s * t + \Theta_s$$
(1)

where  $\mathbf{T}_{ist}$  measures tobacco use of individual *i* residing in state *s* in year *t*; MML is an indicator for whether state *s* was enforcing an MML in year *t*;  $\mathbf{X}_{st}$  is a vector of state-level time-varying controls including the state unemployment rate, the prime-age (ages 25-to-54) average wage rate, beer taxes, cigarette taxes, and the presence of a marijuana decriminalization law;  $\mathbf{Z}_{ist}$  is a vector of individual-level time-varying controls including age, gender, race/ethnicity, marital status, and indicators for educational attainment,  $v_s$  is a year-invariant state effect,  $\omega_t$  is a state-invariant year effect, and  $v_s * t$  is a state-specific linear time trend.

Our three key measures of tobacco use are: *Participation, Everyday Smoking*, and *Cigarettes*. The first of these measures are dichotomous variables. *Participation* is an indicator for whether the respondent has smoked tobacco in the last 30 days. *Everyday Smoking* is an indicator set equal to 1 if the respondent smoked in every day of the last 30 days and 0 if the respondent did not smoke in the last 30 days or had smoked fewer than 30 of the last 30 days. The final variable, *Cigarettes*, is a continuous variable measures the natural log of cigarettes consumed by smokers in a typical day (conditional on *Participation* = 1). The means of the smoking variables as well as the controls for the BRFSS data appear in Table 1 below. Note that in the BRFSS, *Participation* is available for the full 1990-2012 period, *Everyday Smoking* is available consistently from 1996 to 2012, and *Cigarettes* is available from 1990 to 2000.

Identification of  $\beta_1$  in equation (1) comes from within-state over time variation in the enforcement of MMLs. Between 1990 and 2012, 18 states and the District of Columbia had enacted and were enforcing MMLs. Table 2 shows the effective dates of MMLs during the period from 1990 to 2012 as well as the sources of identifying variation in each of our four datasets.

To obtain an unbiased estimate of  $\beta_1$  requires that the common trends assumption of difference-in-difference models be satisfied. While we control for other risky behavior policies (e.g. beer taxes, cigarette taxes, and marijuana decriminalization laws) in the vector  $\mathbf{X}_{st}$ , it may be that (i) tobacco consumption was trending differently prior to the implementation of MMLs in "treatment" versus "control" states, (ii) state-specific time-varying unobservables are correlated with both the enactment of MMLs and tobacco use, and (iii) states may implement MMLs in response to risky behavior trends.

We undertake several strategies to try to address this concern. First, we control for statespecific linear time trends to control for trends unfolding linearly. Second, following Sabia et al. (2014), we use data from the General Social Survey (GSS) to generate a measure of state-level anti-marijuana legalization sentiment. Respondents to the GSS were asked:

"Do you think the use of marijuana should be made legal or not?"<sup>3</sup>

Controlling for marijuana sentiment should help to address the possibility that our MML measure is simply capturing within-state changes in health sentiment as well as reduce the possibility that cultural shifts are a mechanism to explain MML effects.

<sup>&</sup>lt;sup>3</sup>One limitation of this measure is that it is only available for the calendar years 1990-1991, 1993, and evennumbered years between 1994 and 2000. In those years, the data are non-missing in 79 percent of state-year cells. Anti-marijuana legalization sentiment is not measured in Nevada or Nebraska in the GSS. In total, our antimarijuana legalization sentiment measure is available for 37 percent of our full BRFSS sample.

Our second approach is to test the robustness of our estimates of  $\beta_1$  to the inclusion of policy leads. If trends in tobacco use were trending differently prior to the implementation of MMLs, controls for policy leads should have a pronounced effect on our estimate of  $\beta_1$ .

Finally, we test the sensitivity of our estimates to the creation of a synthetic control state for each "treatment" state that implemented an MML. This approach, pioneered by Adabe et al. (2008), is a data-driven approach that will ensure that pre-treatment levels and trends in cigarette consumption are similar in the treatment and synthetic control states. Synthetic control states are created as a linear combination of "donor" states that did not enact an MML. The weights that determine the importance of each donor state in the synthetic state are determined by observable pre-treatment variables described in the vector  $\mathbf{X}_{st}$  above. Sabia et al. (2014) use this approach in their recent study exploring the body weight effects of MMLs.

#### **IV. Preliminary Results from the BRFSS**

Preliminary results from the BRFSS data appear in Tables 3-4. We focus on estimates of  $\beta_1$  for ease of presentation, but estimates on the coefficients on controls are available upon request. All regressions are weighted and standard errors corrected for clustering on the state are in parentheses. The preliminary estimates include controls for full set of variables mentioned above as well as state-specific linear time trends. We present results separately for males and females.

The results in Table 3 suggest some modest evidence of a complementary relationship between marijuana and tobacco among men. We find that the enforcement of an MML is associated with a 0.006 percentage-point increase in the probability of smoking. While the signs are positive for *Everyday Smoking* and *Cigarettes*, the estimates are not statistically distinguishable from zero at conventional levels. For females, we find some evidence of a complementary relationship between marijuana and tobacco on the intensive margin (Panel III), but otherwise, less evidence that tobacco and marijuana are complements along the extensive margin (Panel I).

When we look across the age distribution, the results suggest that the complementary relationship (along the extensive margin) for males exist mainly among younger individuals less than 40 years-old. For 25-to-39 year olds, we find that the enforcement of an MML is associated with a 1.2 percentage-point increase in the probability of smoking participation. In contrast, for women, it appears that marijuana and tobacco may be substitutes.

Future work on this paper will explore whether these gender differences persist across the CPS-TUS and NSDUH and the possible explanations for this finding. One explanation could be gender differences in preferences for spliffs. Another may be the nature of the inter-relationship between marijuana, tobacco, and alcohol, and how the relationship between marijuana and alcohol may also differ between the sexes.

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	<b>BRFSS</b> <sup>a</sup>	
	(1)	
Tobacco Use Measures		
Participation	0.213 (0.410)	
	[5,656,644]	
Everyday Smoking	0.156 (0.362)	
	[5,070,737]	
Cigarettes   Participation	18.37 (10.70)	
	[262,382]	
Selected Controls		
MML	0.146 (0.351)	
Cigarette Taxes (2012 \$)	0.851 (0.702)	
Beer Taxes (2012 \$)	0.340 (0.266)	
Marijuana Decriminalization Statute	0.332 (0.471)	
Zero Tolerance Law	0.793 (0.398)	
BAC08 Law	0.630 (0.475)	
Per capita income (\$2012)	39,559.2 (6,241.7)	
Unemployment Rate	6.14 (2.04)	
Age	45.38 (17.65)	
HS Degree	0.309 (0.462)	
Black	0.106 (0.307)	
Hispanic	0.117 (0.321)	
Ν	5,656,644	

# Table 1. Means of Smoking Variables and Selected Controls

Notes: Weighted means obtained using data drawn from the Behavioral Risk Factor Surveillance Survey (1990 to 2012), the Current Population Survey Tobacco-Use Supplements (1990 to 2012), the National Survey for Drug Use and Health (2004 to 2011), and the State and National Youth Risk Behavior Surveys (1991 to 2011). <sup>a</sup>Data on *Participation* are available between 1990-2012, *Everyday Smoking* between 1996-2012 and *Cigarettes* between 1990-2000 in the Behavioral Risk Factor Surveillance Survey.

State	Effective Date	
Alaska	March 4, 1999	
Arizona	April 14, 2011	
California	November 6, 1996	
Colorado	June 1, 2001	
Connecticut	October 1, 2012	
Delaware	May 13, 2011	
District of Columbia	June 27, 2010	
Hawaii	December 28, 2000	
Maine	December 22, 1999	
Massachusetts	January 1, 2013	
Michigan	December 4, 2008	
Montana	November 2, 2004	
Nevada	October 1, 2001	
New Hampshire	July 23, 2013	
New Jersey	October 1, 2010	
New Mexico	July 1, 2007	
Oregon	December 3, 1998	
Rhode Island	January 3, 2006	
Vermont	July 1, 2004	
Washington	November 3, 1998	

Table 2. Effective Dates of Medical Marijuana Laws, 1990-2013

These dates are effective dates for state level medical marijuana laws and are gathered from the National Conference of State Legislatures (2014), Anderson, Hansen, and Rees (2013) and Eddy (2010).

	BRFS	BRFSS		
	Males <sup>a</sup>	Females <sup>a</sup>		
	(1)	(5)		
	Panel I: Part	Panel I: Participation		
MML	0.006*	-0.004		
	(0.003)	(0.003)		
Ν	2,223,520	3,433,124		
	Panel II: Everya	Panel II: Everyday Smoking		
MML	0.004	-0.003		
	(0.004)	(0.003)		
Ν	1,978,022	3,092,715		
	Panel III: Ln (Cigarettes	S)   Participation = 1		
MML	0.058	0.080*		
	(0.056)	(0.043)		
Ν	117,977	144,405		
State FE?	Yes	Yes		
Year FE?	Yes	Yes		
Controls?	Yes	Yes		
State Linear Trend?	Yes	Yes		

Table 3. Difference-in-Difference Estimates of the Effect of MMLs on Tobacco Use

\*\*\*Significant at 1% level \*\*at 5% level \*at 10% level

Notes: Weighted difference-in-difference estimates obtained from the Behavioral Risk Factor Surveillance Survey (1990 to 2012), the Current Population Survey Tobacco-Use Supplements (1990 to 2012), the National Survey for Drug Use and Health (2004 to 2011), and the State and National Youth Risk Behavior Surveys (1991 to 2011). State-specific time-varying controls include beer taxes, cigarette taxes, zero tolerance laws, blood alcohol content (.08) driving laws, marijuana decriminalization laws, average state wage rate, and the unemployment rate. Demographic controls include age, educational attainment, race/ethnicity, and marital status. <sup>a</sup>Data on *Participation* are available between 1990-2012, *Everyday Smoking* between 1996-2012 and *Cigarettes* between 1990-2000 in the Behavioral Risk Factor Surveillance Survey.

	BRFSS		
	Males	Females	
	(1)	(4)	
	Panel I: Age	es 18-to-24	
MML	0.005	-0.021***	
	(0.010)	(0.006)	
Ν	146,367	181,520	
	Panel II: Ages 25-to-39		
MML	0.012**	-0.004	
	(0.005)	(0.005)	
Ν	495,321	733,500	
	Panel III: Ag	Panel III: Ages 40-to-54	
MML	-0.001	-0.007*	
	(0.006)	(0.004)	
Ν	644,455	933,371	
	Panel IV:	Panel IV: Ages 55+	
MML	0.004	-0.001	
	(0.004)	(0.003)	
Ν	926,066	1,552,527	
State FE?	Yes	Yes	
Year FE?	Yes	Yes	
Controls?	Yes	Yes	
State Linear Trend?	Yes	Yes	

Table 4. Age-Specific Estimates of Effect of MMLs on Participation

\*\*\*Significant at 1% level \*\*at 5% level \*at 10% level

Notes: Weighted difference-in-difference estimates obtained from the Behavioral Risk Factor Surveillance Survey (1990 to 2012), the Current Population Survey Tobacco-Use Supplements (1990 to 2012), the National Survey for Drug Use and Health (2004 to 2011), and the State and National Youth Risk Behavior Surveys (1991 to 2011). State-specific time-varying controls include beer taxes, cigarette taxes, zero tolerance laws, blood alcohol content (.08) driving laws, marijuana decriminalization laws, average state wage rate, and the unemployment rate. Demographic controls include age, educational attainment, race/ethnicity, and marital status.